



Rookie Camp by Transat April 4 to 11, 2024

Register by January 28



Paradisus Playa Del Carmen, Mexico Flights, transfers, 7 nights accommodation (double occupancy), excursion & site inspections

Depart from either: Toronto, London (ON), Ottawa, Moncton, Halifax, Montreal or Quebec City.

Inclusions: Air Transat roundtrip flights in economy from selected gateway, 1 baggage of 23 kg, transfers, all-inclusive accommodation in double occupancy for 7 nights at Paradisus Playa Del Carmen in Junior Suite Garden View, trainings, hotel visits and excursions.

Not included: Visitax of US\$10, tips and personal expenses, travel insurances (mandatory).

This unique opportunity will combine in-class presentations and workshops with networking opportunities while being immersed in the destination.

The Rookie Camp is designed specifically for travel agents with less than 3 years experience in the travel industry. Participants will:

- Become familiar with the benefits of selling Transat and Air Transat.
- Become proficient with Transat's various sales tools.
- Develop sales and marketing skills.
- Acquire knowledge of key market segments, i.e. family travel and luxury travel.
- Acquire the necessary knowledge to plan, promote and sell groups.
- Become familiar with 6 key hotel brands.
- Experience one of the most popular vacation destinations of Canadian travellers.





PALLADIUM







The full itinerary is subject to change and includes mandatory visits. If mandatory classes, excursions, and site visits are missed, the agency will be charged the equivalent of a 7 nights vacation. Limited places, by invitation only. The penalty for any cancellation after registration is 100% non-refundable. The rate is net per person, based on double occupancy. Copy of medical insurance must be sent to insidesales@transat.com. This training camp is not suitable for people with reduced mobility. Transat is a division of Transat Tours Canada Inc. and holds a Quebec permit (no. 754241). Its offices are located at 300 Léo-Pariseau, office 200, Montreal (Quebec), H2X 402. // January 15, 2024